

Thank you for your interest in becoming a **Twin Beaks® Aviary Herb Salad™** Distributor

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In our effort to maintain the exclusivity of Twin Beaks® Aviary's products, dealerships are granted based on your type of business, services offered, company location and your ability to effectively deliver our products. Please complete this application to distribute Twin Beaks® Aviary products and return it to:

Twin Beaks® Aviary  
PO Box 365  
Gratiot, WI 53541  
1-608-968-1311  
Fax 888-607-0098  
sales@twinbeaksaviary.com

Upon acceptance, you will receive our Dealer Information Pack containing **sample product(s) with your customized labeling**, price list with ordering requirements, catalog and literature.

**Notice:** Completing this form is non-binding to either party and does not constitute an agreement. We try to limit dealers based on demographics and their targeted market, however we cannot guarantee exclusivity in all cases.

### **Twin Beaks® Aviary and our Distributors:**















Twin Beaks® Aviary believes in providing the best educational and marketing support possible to our wholesalers and distributors. Becoming a Twin Beaks® Aviary dealer means you will receive quality products highly regarded worldwide, together with excellent support from our marketing department.

### **Instructions for submitting this application:**











All fields marked with a \* are required information. After completing this application, click **Print** to send by mail or fax. To send by email, click **File**, then **Save As**, and in **Save File As** type: Application for Distribution <your name>. Email back to us at: [sales@twinbeaksaviary.com](mailto:sales@twinbeaksaviary.com) with your saved application as an attachment.

## Wholesale/Distributor Terms and Agreement

### Obligations of Wholesaler/Distributor

-  **Twin Beaks® Aviary does not permit modification of our products under any circumstances.** Alteration by either adding or removing contents is not allowed, and we reserve the right to terminate our buying/selling agreement with any dealer found doing so.
-  Dealer shall use all reasonable efforts to distribute products.
-  Dealer shall agree to include Twin Beaks® Aviary's products in their list of products for sale.
-  Products packaged and sealed by Twin Beaks® Aviary are to be sold unopened, with seal intact.
-  Dealers shall ensure that no returned food or perishable item be repackaged or resold.
-  No perishable product will be sold past its expiration date.
-  It is recommended that dealers purchasing in bulk and doing their own packaging label their bags with the distinctive and recognizable Twin Beaks® Aviary label. These can be purchased at cost from us, or we will supply you with the artwork and templates to provide your own printing facility or for printing yourself.‡
-  Bulk wholesalers must package Herb Salad™ in FDA approved bags only. These are available from us at cost, or can be purchased from your own supplier.‡
-  Bulk wholesalers doing their own packaging must affix a **An Authorized Twin Beaks® Aviary Dealer** sticker to our products. These will be supplied to you at no extra cost with your bulk orders.‡
-  Distributor shall comply with all relevant governmental rules and regulations.
-  Dealer will make no representations or warranties with respect to Twin Beaks® Aviary's products other than those specifically authorized by us.
-  In an effort to better assist our dealers, Twin Beaks® Aviary provides product support by way of supplying product literature, copyrighted written materials, website content and advertising merchandise. These are available to **our existing dealers only** and shall not be reproduced in kind for personal use or without our written consent.
-  Use of promotional material is intended for purposes of promotion of Twin Beaks® Aviary's products only.
-  As our agent and representative, you agree to conduct business so as to maintain and increase the goodwill and reputation of Twin Beaks® Aviary.

### Obligations of Twin Beaks® Aviary

-  Twin Beaks® Aviary shall provide marketing direction and guidance to our wholesalers and distributors as well as factual literature, brochures, and other promotional materials.
-  We will ship product within 48 hours after receiving a faxed or mailed order from a dealer.
-  Our dealers will be provided shipping options, UPS or USPS.
-  Twin Beaks® Aviary will not sell to the consumer below our suggested list pricing.
-  Twin Beaks® has a 100% Satisfaction policy that we ask our dealers to please support by suggesting a dissatisfied customer contact us directly.
-  Twin Beaks® Aviary offers flexible purchasing options such as no-minimum reorders, quantity discounting, and drop shipping. We also provide advertising compensation and free product based on your purchasing volume, all in an effort to assist you in increased sales. While there are no obligatory ordering/selling requirements, if it should be determined that sales are not meeting expectations for your targeted market, we reserve the right to terminate our buyer/seller agreement at anytime.
-  Either Twin Beaks® Aviary or the dealer may terminate this agreement immediately, without advance notice to the other party, for just cause. "just cause" is if the other party:
  -  Breaches any provision of this Agreement
  -  Violates any law or regulation
  -  Commits any willful or dishonest act that could injure the other party.

‡Not all products may be available in certain countries or under certain conditions and we reserve the right to limit product offerings to applicants.

## Application for Wholesale/Distribution of Twin Beaks® Aviary Products

\*Company Name  \*Date

\*Contact Name  Title

### **Business Address:**

\*Address 1

Address 2

\*City  \*Zip/Postal Code

\*Province/State  \*Country

\*Telephone (please include country code)

Fax  Skype/VoiP

\*Email  \*Website

### **Company Information:**

\*Years in Business  Company Tax ID#

\*Your type of Business: Internet  Retail Outlet  Vendor  Importer

What other products do you wholesale/distribute?:

You are applying to be a Twin Beaks Aviary: Wholesaler  Distributor  Agent

Are you prepared to assume costs related to obtaining government permissions in your county?:

Yes  Not at this time

### **Products Requested:**

Natural World™ Habitats  Habitat Interiors™  Herb-a-Live™ Herb Garden  Mother Hen™ Cakes   
Herb Salad™  Hatched™  Sprout it Out™  Best Nest™  Oyster Stew™  Insect Complete™

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